



IN PARTNERSHIP WITH



APSR 2019

**THE 24th CONGRESS OF THE ASIAN PACIFIC
SOCIETY OF RESPIROLOGY 2019**

14th - 17th NOVEMBER 2019, HANOI - VIETNAM

SPONSORSHIP PROSPECTUS



INVITATION

Dear Friends, Colleagues and Partners,

On behalf of the Vietnam Respiratory Society, I am delighted to invite you to the 24th Congress of the Asia Pacific Society of Respirology (APSR 2019) in Hanoi, Vietnam from 14th – 17th November 2019

The chosen spotlight of the Congress is “Sharing updated knowledge and approaches in respiratory diseases” and the Congress will be a platform for international speakers and experts from around the world to exchange their clinical and scientific knowledge on screening and treatment of respiratory diseases.

Coming to the congress, you will enjoy much that Vietnam has to offer such as a unique blend of cultures and its rich heritage. So join us at APSR 2019 in Hanoi, Vietnam.

APSR 2019 is organized by:

VNRS President:

Prof. Chau Ngo Quy, MD, PhD

Local Organizing Committee:

VIETNAM RESPIRATORY SOCIETY (VNRS)

Address : 18th floor, Buiding Q, Bach Mai Hospital

78 Giai Phong Str., Dong Da District, Hanoi, Vietnam

Tel : +84 88 606 8558

Email: apsr.congress2019@gmail.com

Website: www.hoihohapvietnam.org

Associate Professor Giap Vu Van, MD., PhD.

Email: vuvangiap@hmu.edu.vn

The Conference Organizing Company:

DMC (VIETNAM),JSC

Tel: +84 933 80 2588

Email: md@dmc.com.vn

Website: www.dmc.com.vn

Issued date: 13th March, 2019

ABOUT THE MEETING

APSR 2019 will be the largest Congress in the field of respiratory medicine taking place for the first time in Vietnam.

Originally established in 1986, the Asian Pacific Society of Respirology's objectives are to advance and promote knowledge of the respiratory system in health and disease. APSR 2019 will meet the Society's aspiration to encourage research, improve clinical practice through teaching, increase awareness of health problems in the area and promote the exchange of knowledge among Respirologists in the Asia Pacific region.

The Organizing Committee has worked hard to create a stimulating and informative program headlined by high-profile international speakers, specialised workshops and exciting social activities.

The Congress program has been tailored to provide ample opportunities for delegates to network as well as visit the exhibit to explore and discuss the latest products and services.

We look forward to partnering with you to promote clinical excellence in the field of respiratory medicine.



ABOUT THE VENUE

The National Convention Center is considered one of the 3 largest convention centers in Southeast Asia with 64 hectares, offering more than 35 flexible spaces over 3 floors. Located 30kms from the airport, the National Convention Center is located in the West of city's center and a range of accommodation options. The Center has a unique design, and received the prestigious "Vietnamese Architecture of 2006" award. It was based on the UNESCO World Heritage Site of Ha Long Bay with a design called "Corrugated Sea" by the German architect Meinhard Von Gekar, who won the competition for the design of the Parliament Building.

THE BENEFITS OF PARTICIPATING AS A SPONSOR

- Maximum exposure at a premier Meeting devoted to the Respiratory Science Health industry
- The opportunity for you to interact with the most influential figures in the field of Respiratory Science
- The opportunity to participate in the excellent social program allowing you to network with colleagues, renew old friendships and foster new relationships.
- High visibility on the Meeting website and throughout official marketing materials.
- The opportunity to deliver a clear message that you have a genuine commitment to advancing lung health
- Build new relationships and strengthen existing ones
- Acquire highly qualified leads and increase brand awareness
- Meet the decision makers and gain instant market feedback
- Delegate list to assist with marketing and return on investment pre and post-event

TENTATIVE SCIENTIFIC PROGRAM

	Day 1 14/11/2019	Day 2 15/11/2019	Day 3 16/11/2019	Day 4 17/11/2019
AM	Registration & Pre-congress Workshops	Breakfast Symposia		Plenary 3
		Plenary 1	Plenary 2	
		Concurrent Session 1	Concurrent Session 5	Concurrent Session 9
		Exhibition & Poster Sessions		
	Concurrent Session 2	Concurrent Session 6	Concurrent Session 10	
Noon		Lunch Symposia		Closing & Lunch
PM	Opening Ceremony & Welcome Reception	Concurrent Session 3	Concurrent Session 7	Half-day Tour
		Exhibition & Poster Sessions		
		Concurrent Session 4	Concurrent Session 8	
		Evening Symposia		
			Gala Dinner	

ACKNOWLEDGEMENT IN MEETING PUBLICATIONS:

- Handbook – (The sponsor is to provide information on due date for printing and production of the material)
- Website – acknowledgement commences immediately after the contract is signed

DELEGATE REGISTRATION INCLUDES:

- Access to all scientific sessions
- Access to the Welcome Reception
- Morning tea and afternoon tea
- Congress's materials

EXHIBITOR STAFF PASSES INCLUDE:

- Morning tea and afternoon tea
- Welcome reception (depends on Sponsorship level)
- No access to the scientific sessions and Gala Dinner

SPONSORSHIP OPPORTUNITIES

DIAMOND SPONSOR: US\$ 120,000

Registration

- Ten (10) complimentary delegate registrations (including sessions, morning tea, afternoon tea on all applicable days, Welcome Reception)
- Eight (8) Complimentary exhibitor staff passes (including morning tea, afternoon tea and the Welcome Reception)

Exhibition Space

- 54 sqm space (9m x 6m)

Educational Platforms

- First priority to conduct 02 Lunch Symposia in the Venue and audio-visual equipment will be provided – Lunch cost will be at Sponsor's expense

Promotional Platforms

- Verbal acknowledgement of your sponsorship during the opening and closing sessions
- Company logo and banner advertisement on the Congress Website (linked to company website)
- Company logo and profile on the Congress App with contact details (200 words)
- Company logo and profile in the Congress Handbook with contact details
- Opportunity to place a standard roll up banner next to the Congress registration desk
- Opportunity to send a targeted email/content information to all confirmed delegates, two (2) months prior to the Congress (Content to be approved by the committee)
- Opportunity to place a printed product information document on the Sponsor Information table next to the Registration desk
- Discounted rate on other available sponsor packages (limited to One (1) package) 20%, including request for additional symposia
- Copy of delegate list (name, organization, state, country, email). Names are limited to those who have agreed to disclose the name and email addresses (4 weeks prior, 1 week prior, and at the Congress)

PLATINUM SPONSOR: US\$ 90,000

Registration

- Eight (8) complimentary delegate registrations (including sessions, morning tea, afternoon tea on all applicable days, Welcome Reception)
- Six (6) complimentary exhibitor staff passes (including morning tea, afternoon tea and the Welcome Reception)

Exhibition Space

- 45 sqm space (9m x 5m)

Educational Platforms

- Second priority to conduct 01 Lunch Symposium in the Venue and audio-visual equipment will be provided – Lunch cost will be at Sponsor's expense

Promotional Platforms

- Verbal acknowledgement of your sponsorship during the opening and closing sessions
- Company logo on the Congress Website (linked to company website)
- Company logo and profile on the Congress App with contact details (100 words)
- Company logo and profile in the Congress Handbook with contact details
- Opportunity to place a printed product information document on the Sponsor Information table next to the Registration desk
- Discounted rate on other available sponsor packages (limited to One (1) package) 15%, including request for additional symposia
- Copy of delegate list (name, organization, state, country, email). Names are limited to those who have agreed to disclose the name and email addresses (2 weeks prior, and at the Congress)



GOLD SPONSOR: US\$ 70,000

Registration

- Six (6) complimentary delegate registrations (including sessions, morning tea, afternoon tea on all applicable days, Welcome Reception)
- Four (4) complimentary exhibitor staff passes (including morning tea, afternoon tea and the Welcome Reception)

Exhibition Space

- 36 sqm space (9m x 4m)

Educational Platforms

- Third priority to conduct 01 Evening Symposium in the Venue and audio-visual equipment will be provided – Meal cost will be at Sponsor's expense

Promotional Platforms

- Verbal acknowledgement of your sponsorship during the opening and closing sessions
- Company logo on the Congress Website (linked to company website)
- Company logo and profile on the Congress App with contact details (100 words)
- Company logo and profile in the Congress Handbook with contact details
- Opportunity to place a printed product information document on the Sponsor Information table next to the Registration desk
- Copy of delegate list (name, organization, state, country, email). Names are limited to those who have agreed to disclose the name and email addresses (2 weeks prior, and at the Congress)
- Discounted rate on other available sponsor packages (limited to One (1) package) 10%, including request for additional symposia

SILVER SPONSOR: US\$ 40,000

Registration

- Four (4) complimentary delegate registrations (including sessions, morning tea, afternoon tea on all applicable days, Welcome Reception)
- Two (2) complimentary exhibitor staff passes (including morning tea, afternoon tea and the Welcome Reception)

Exhibition Space

- 27 sqm space (9m x 3m)

Promotional Platforms

- Verbal acknowledgement of your sponsorship during the opening and closing sessions
- Company logo on the Congress Website
- Company logo and profile on the Congress App with contact details (Only name and contact details)
- Company logo and profile in the Congress Handbook with contact details (Only name and contact details)
- Copy of delegate list (name, organization, state, country, email). Names are limited to those who have agreed to disclose the name and email addresses (2 weeks prior, and at the Congress)
- Discounted rate on other available sponsor packages (limited to One (1) package) 5%

BRONZE SPONSOR: US\$ 30,000

Registration

- Three (3) complimentary delegate registrations (including sessions, morning tea, afternoon tea on all applicable days, Welcome Reception)
- Two (2) complimentary exhibitor staff passes (including morning tea, afternoon tea and the Welcome Reception)

Exhibition Space

- 18 sqm space (6m x 3m)

Promotional Platforms

- Verbal acknowledgement of your sponsorship during the opening and closing sessions
- Company logo on the Congress Website (name only)
- Company logo and profile on the Congress App with contact details (Only name and contact details)
- Company logo and profile in the Congress Handbook with contact details (Only name and contact details)

CO-SPONSOR: US\$ 25,000

Registration

- Two (2) complimentary delegate registrations (including sessions, morning tea, afternoon tea on all applicable days, Welcome Reception)
- Two (2) complimentary exhibitor staff passes (including morning tea, afternoon tea and the Welcome Reception)

Exhibition Space

- 12 sqm space (4m x 3m)

Promotional Platforms

- Verbal acknowledgement of your sponsorship during the opening and closing sessions
- Company logo on the Congress Website (name only)
- Company logo and profile on the Congress App with contact details (Only name and contact details)
- Company logo and profile in the Congress Handbook with contact details (Only name and contact details)

EXHIBITION SPONSOR: US\$ 10,000

Exhibition Space

- 9 sqm space (3m x 3m)

Promotional Platforms

- Company logo on the Congress Website (name only)
- Company logo and profile on the Congress App with contact details (Only name and contact details)

CONGRESS GALA DINNER SPONSOR: US\$ 15,000

- Three (3) complimentary delegate registrations (including sessions, morning tea, afternoon tea on all applicable days, Welcome Reception)
- Ten (10) tickets to the Gala Dinner
- Two prime reserved tables at the Gala Dinner
- Verbal acknowledgement at the Congress Gala Dinner
- Opportunity to address the audience for 5 minutes (sponsor address shall not be of educational or product/service nature.
- Opportunity to display 08 standing banners for advertisement at the Gala Dinner
- Company logo on website with a hyperlink to your nominated website
- Company name and contact in the printed Congress Handbook
- Company name on the Congress App along with contact details

WELCOME RECEPTION SPONSOR: US\$ 8,000

- Two (2) complimentary delegate registrations (including sessions, morning tea, afternoon tea on all applicable days, Welcome Reception)
- Ten (10) additional tickets to Welcome Reception
- Opportunity to address the audience for 3 minutes (sponsor address shall not be of educational or product/service nature.
- Verbal acknowledgement at Welcome Reception
- Opportunity to display 01 standing banner for advertisement at the Welcome Reception
- Company logo on website with a hyperlink to your nominated website
- Company name and contact in the printed Congress Handbook
- Company name on the Congress App along with contact details

OTHER SPONSORSHIP OPPORTUNITIES:

SPONSORED SYMPOSIA – 60 MINUTES	DURING CONGRESS:	Early rate by 1st June 2019: US\$ 20,000 Rate after 1st June 2019: US\$ 25,000
	PRE CONGRESS:	Early rate by 1st June 2019: US\$ 8,000 Rate after 1st June 2019: US\$ 10,000

1. General Information

- Opportunity to organize a Sponsored Symposium, up to 60 minutes allocated during the lunch, evening or breakfast.
- Sponsored Symposia are organized and entirely supported by industry; sponsored Symposia details will be included in the Final Program.

2. Sponsored Symposia Include

- Fee includes one Eblast sent from Congress official email, room rental, standard audio-visual equipment and 01 display table.
- 6 badges per session with company name only for company staff to access.
- In addition to the support fees, the company must cover all speakers'/chairs expenses including registration, accommodation and travel costs. This also applies even if the speakers/chairs have already been invited by the APSR 2019.
- Company also needs to cover food and beverage costs of lunch or dinner; number of meal boxes will be suggested by the Congress but decided/ordered by the company.

3. Application and Booking

- The sponsoring company can request a specific timeslot and session room with their application and payment. The Scientific Committee reserves the right to re-allocate the session to ensure balance and continuity with the main program.

4. Rules and Regulations

- Symposia proposals should consist of a main title, 2 or 3 individual lecture titles, speaker names and chairs. 1 speaker and 1 chair shall be suggested by the APSR 2019 while the rest invited by the company shall come from USA & Europe.
- Both chair and speaker can only appear once across all Sponsored Symposia Sessions.
- The sponsoring company can submit a full proposal or ask for support by the APSR 2019 Scientific Committee; an early contact via Congress secretariat is recommended.
- The number of activities as speaker or chair by a particular person across APSR 2019 is limited to 3. In order to help the company in the planning of Sponsored Symposia, an updated list of speakers already committed in the APSR 2019 Program will be provided.
- Not more than 1 speaker must come from Vietnam.
- Agenda of Symposia is subject to the approval of the APSR 2019 Scientific Committee.
- Portable decoration with the Symposia titles and company logos inside/in front of session room or its own exhibition booth is allowed; beyond that no posters, signages, or distributions of materials are allowed in and around the Congress venue.



PRE-CONGRESS WORKSHOPS – 14TH NOVEMBER 2019 ONLY!	MORNING SESSION: US\$ 15,000 AFTERNOON SESSION: US\$ 20,000
---	--

1. General Information

- Opportunity to co-organize a half-day workshop on the opening date (14th November 2019), for either morning or afternoon time slot.
- Details of the workshop will be included in the Final Program.

2. Workshop Include

- Fee includes one Eblast sent from congress official email, room rental, standard audio-visual equipment and display table.
- 6 badges per session with company name only for company staff to access. The badge allow access to its own workshop and shall be used by company staff only.
- In addition to the support fees, the company must cover all speakers'/chairs expenses including registration, accommodation and travel costs. This also applies where the speakers/chairs have already been invited by the APSR 2019.
- Company also need to cover F&B costs of lunch or dinner; number of meal boxes will be suggested by the Congress but decided/ordered by the company.

3. Application and Booking

- The sponsoring company can request a specific timeslot and session room with their application and payment. The Scientific Committee reserve the right to re-allocate the session to ensure balance and continuity with the main program.

4. Rules and Regulations

- Proposals should consist of a main title, 6-7 lecture titles, speaker names and chairs.
- The sponsoring company can submit a full proposal to the APSR 2019 Scientific Committee for approval; an early contact via Congress secretariat is recommended to avoid overlaps with the Scientific Program.
- The number of activities as speaker or chair by a particular person across APSR 2019 is limited to 3. In order to help the company in the planning of workshop, an updated list of speakers already committed in the APSR 2019 Program will be provided.
- Agenda of Symposia is subject to the approval of the APSR 2019 Scientific Committee.
- Portable decoration with the Symposia titles and company logos inside/in front of session room or its own exhibition booth is allowed; beyond that no posters, signages, or distributions of materials are allowed in and around the Congress venue.



SOCIAL EVENTS	
Coffee Break Area	US\$ 5,000
<p>Benefits</p> <ol style="list-style-type: none"> 1. Company logo will appear on signage at coffee break area during the break time. 2. Company can distribute their own brochures during the sponsored break time. 	
SPEAKER & FUNCTION ROOMS	
International Speaker	US\$ 8,000
<p>Benefits</p> <p>Selection of the speaker and content of the presentation will be determined by the Scientific Committee and subject to approval from the selected speaker.</p> <ol style="list-style-type: none"> 1. 1 free Congress Registration 2. Company name on the program beside the sponsored speakers name. 3. Accommodation other than the official hotel selected by the Congress will be charged additionally. 	
Poster (or e-poster) Area (limited to 2)	US\$ 8,000
<p>Benefits</p> <ol style="list-style-type: none"> 1. Company logo displayed on each poster board. 2. Company logo will appear alongside the Congress logo on the onsite banner. 3. Acknowledgement in the Final Program. 	
VIP Lounge/Speaker Ready Room (Exclusive)	US\$ 10,000
<p>Benefits</p> <ol style="list-style-type: none"> 1. Company can decorate the room at its own expense. 2. Company logo will appear on signage at the entrance to the VIP lounge/speaker ready room and on screensavers at each workstation. 3. Opportunity to set company homepage as the default homepage. 4. Opportunity to provide items with company logo on at each workstation such as company's mouse pads. <p>* Company will be responsible for design, production and delivery to NCC. Designs and provided items MUST be approved by the Congress prior to production</p>	
PUBLIC PROMOTION	
Advertisement in Final Program - inside page	US\$ 2,000
<p>Benefits</p> <ol style="list-style-type: none"> 1. Full-page color advertisement. 2. Print-ready file in English should be provided by the company. 3. Advertisement specification will be included in the Technical Manual. 4. Company's product information will be available for Congress participants. 5. According to Pharmaceutical Affairs Act on advertising, for publishing medication advertisement, pharmaceutical firms shall, before publishing, submit all texts, drawings or pictures constituting an advertisement to the central or municipal competent health authority for approval, and shall forward the approval to the Congress for verification. <p>* Company will be responsible for design.</p>	

Bag Enclosures	US\$ 1,500
<p>Benefits</p> <ol style="list-style-type: none"> 1. 2,500 copies of one promotional material. 2. Opportunity to include leaflets and brochures in the participants' Congress bags. 3. Materials should be provided by the company; maximum measurements & weight, and distribution arrangement will be specified in the technical manual. 4. Company's product information will be available for Congress participants. <p>* Company will be responsible for design and production.</p>	
Pocket Guide (Exclusive)	US\$ 5,000
<p>Benefits</p> <ol style="list-style-type: none"> 1. Full-page color AD on back cover. 2. Print-ready file should be provided by the company. 3. Advertisement specification will be included in the Technical Manual. 4. Pocket program will be distributed in the participants' Congress bags only. <p>* Company will be responsible for design and production.</p>	
Congress Bag (Exclusive)	US\$ 10,000 + Production Cost
<p>Benefits</p> <ol style="list-style-type: none"> 1. Company logo will appear on the bags and will be distributed to Congress participants. 2. Production and delivery costs borne by sponsor; this item must be approved by the Congress prior to production. Otherwise, the organizer will have the right to produce this item and charges will be covered by the company. 3. Inclusion of one promotional material in the bag (provided by the sponsor). <p>* Company will be responsible for design.</p>	
Lanyards (Exclusive)	US\$ 10,000 + Production Cost
<p>Benefits</p> <ol style="list-style-type: none"> 1. Estimated 2,500 pieces. 2. Company logo and Congress logo will appear on the badge cord and will be distributed to Congress participants. 3. Dimension and Congress logo provided by organizer. 4. Production and delivery costs borne by sponsor; this item must be approved by the Congress prior to production. Otherwise, the organizer will have the right to produce this item and charges will be covered by the company. <p>* Company will be responsible for design.</p>	
Notepads	US\$ 5,000 + Production Cost
<p>Benefits</p> <ol style="list-style-type: none"> 1. Opportunity to supply participants with your own branded notepad. 2. Company's product information will be available for Congress participants. 3. Will be distributed in the participants' Congress bags only. 4. Production and delivery costs borne by sponsor; this item must be approved by the Congress prior to production. Otherwise, the organizer will have the right to produce this item and charges will be covered by the company. <p>* Company will be responsible for design.</p>	

Pens	US\$5,000 + Production Cost
<p>Benefits</p> <ol style="list-style-type: none"> 1. Opportunity to supply participants with your own branded pen. 2. Company name and logo with Congress logo will be appear on the pen. 3. Will be distributed in the participants' Congress bags only. 4. Production and delivery costs borne by sponsor; this item must be approved by the Congress prior to production. Otherwise, the organizer will have the right to produce this item and charges will be covered by the company. <p>* Company will be responsible for design.</p>	
Staff T-shirt (Exclusive)	US\$8,000 + Production Cost
<p>Benefits</p> <ol style="list-style-type: none"> 1. Company logo will appear on the shirts along with the Congress logo. 2. Numbers of t-shirt will be determined by Organizing Committee. <p>* Company will be responsible for design.</p>	
TECHNOLOGY	
Abstract USB (Exclusive)	US\$20,000
<p>Benefits</p> <ol style="list-style-type: none"> 1. Company logo will appear on the USB with the Congress logo exclusively. 2. Production and delivery costs borne by sponsor; this item must be approved by the Congress prior to production. Otherwise, the organizer will have the right to produce this item and charges will be covered by the company. 3. The USB can be distributed to all participants from the company's exhibition booth. 4. A USB contain with all APSR 2019 Congress final program and only be provided to its sponsor. <p>* Company will be responsible for design.</p>	
Wi-Fi in the Congress (Exclusive)	US\$ 20,000
<p>Benefits</p> <p>Delegates who wish to access the internet via their own laptop/smartphone may do so by using the Congress Wi-Fi. Company will be highly visible during the Congress.</p> <ol style="list-style-type: none"> 1. Company's logo will be displayed once participants connect to the onsite Wi-Fi internet browser. 2. Acknowledgement of WiFi supporter in the Final Program. 	

Charging Station (Exclusive)	US\$ 10,000
<p>Benefits</p> <p>Charging Station will be set up at a specific area at NCC and will allow delegates to charge their electronic devices for free. Company logo on charging station.</p>	
Congress Website	US\$ 3,000
<p>Benefits</p> <ol style="list-style-type: none"> 1. Opportunity to promote the company on the official Congress website. 2. Company logo with hyperlink together with other sponsors will appear on the official Congress website homepage. 	
Congress App	US\$ 10,000
<p>Benefits</p> <p>Opportunities to be promoted as one of the Meeting App Sponsors there by fostering innovation and excellence. The Congress App will provide attendees up-to-the-minute information on the program, exhibit and other details.</p> <ol style="list-style-type: none"> 1. Joint logo presence on the Front 'splash' page of the App, highlighting the conference – this page will be hyperlinked to the company website and will appear every time anyone opens the App 2. Joint logo presence on navigation/home page (bottom lower half of App page dedicated to the sponsors). This will also be hyperlinked to the company website. 3. Logo presence on the App sponsorship page – this page will also contain other sponsor logos, details and links (Sponsor to provide logo in the specific format within required deadlines) 4. Promoted as the Joint App Sponsor for the Conference on the website 	
Congress Tour	US\$ 3,000
<p>All delegates are invited to sign up for the Congress Tour visiting selected local attractions at an additional charge (if applicable).</p> <p>Benefits</p> <ol style="list-style-type: none"> 1. Company logo on the event banner. 2. Company will be provided with a table or area (maximum 2sqm) at the Congress site to show case it's products and to handle the tour logistics <p>Responsibilities</p> <ol style="list-style-type: none"> 1. Company will be responsible for organizing the tour program with pre-approval from the Congress's organizer. 2. All expenses related to the tour including but not limited to the costs on transportation, tour guide, food & beverage and insurance etc. should be covered by the company. 3. Insurance is required for all tour participants. 4. Company is responsible to create an online registration page to collect all the information. APSR 2019 Secretariat will send the link to registrants two months prior to the Congress. 	

EXHIBIT INFORMATION

Sponsors wishing to install exhibit booths must provide details of their booth contractor (together with a plan showing design and dimensions including a graphic of the stand design) to the Local Organizing Committee via email: cyber@dmc.com.vn no later than 1st August 2019.

Furniture and equipment rental and provision of internet connections are not included in any of the above packages. These items may be red from the official Meeting contractors listed in the Exhibition Manual.

Exhibit space management fee required by the National Convention Center (NCC) will be covered by the Local Organizing Committee, while deposit for breakage and damage shall be paid by the contractors directly to NCC.

PRELIMINARY EXHIBIT SCHEDULE

Tuesday Wednesday 12 - 13 November	Thursday 14 November	Friday 15 November	Saturday 16 November	Sunday 17 November
Set up	Exhibit Open	Exhibit Open	Exhibit Open	Exhibit Open
	Welcome Reception		Gala Dinner	Dismantlation

EXHIBITOR STAFF PASSES

An allocation of Exhibitor Staff Passes is included in each sponsorship package. These passes include morning tea and afternoon tea but do not include attendance to any of the scientific sessions. Additional passes may be purchased US\$ 250 per person. Should sponsors wish to attend scientific sessions, they need to purchase a delegate registration.

EXHIBIT MANUAL

A manual will be distributed to all sponsors five months prior to the Congress. The manual will contain details of the registration process for staff, the schedule for setting up and dismantlation of booths, contact details and other forms if necessary.

ACCOMMODATION

Sponsors will be able to book accommodation at Meeting hotels. Further details will be provided when the registration opens in March 2019

TERMS AND CONDITIONS

BOOKING AND PAYMENT

All prices are quoted in United States Dollars.

On receipt of a signed Booking Form, the Local Organizing Committee will send an invoice for the required 50% deposit will be sent.

Confirmation of Sponsorship Packages and Exhibition space will only be made upon receipt of this deposit. The balance will be invoiced on 1 June 2019. Applications after this date will be invoiced in full.

Payment terms – net 20 days.

All payments due must be received by the Local Organizing Committee before October 30th. No sponsor/exhibitor will be allowed to set up their exhibit booth at the NCC until full payment has been received.

SPONSORSHIP AND EXHIBITOR PROTOCOL

Specifically:

1. Trade displays and booths must only be directed at health care professionals
2. Product information for all products being promoted must be available from the display and booths.

FLOOR PLAN

If necessary, changes to the floor plan will be made after discussion with affected exhibitors.

CANCELLATION POLICY

- Between 1st May, 2019 and 30th June, 2019, only 50% of the package selected will be refunded
- From 1st July, 2019, none of the package selected will be refunded.

The Organizing Committee reserves the right to cancel the Congress not later than 31st July 2019 in case of circumstances beyond its control. In such a case all monies paid to date will be refunded in full less any expenses incurred. The liability of the organizers will be limited to that amount.

EXHIBIT MAP (Ground Floor)

The 24th Congress of the Asia Pacific Society of Respiratory (APSR 2019)
 14 - 17/11/2019, Ha Noi, Vietnam
Exhibition Plan - The National Convention Center - Ground Floor



- **02** D1 - D2: 9m x 6m = 54m²
- **01** P4: 9m x 5m = 45m²
- **01** G3: 9m x 4m = 36m²
- **01** S4: 9m x 3m = 27m²
- **02** B5 - B6: 6m x 3m = 18m²
- **01** C1: 5m x 2.5m = 12m²
- **11** E1 - E11: 3m x 3m = 9m²
- **08** COFFEE BREAK STATION
- 01** SHOP: 3m x 3m = 9m²
- 02** SHOP: 3m x 3m = 9m²
- 03** SHOP: 3m x 3m = 9m²
- 04** RESMED: 3m x 3m = 9m²
- 05** JTD: 3m x 3m = 9m²
- 06**
- 07** ATS: 3m x 3m = 9m²
- 08** ERS: 3m x 3m = 9m²
- 09** JRS: 3m x 3m = 9m²
- 10** APSR: 3m x 3m = 9m²
- 11** BANK: 3m x 3m = 9m²
- 12** TRAVEL: 3m x 3m = 9m²
- 13** EXPO: 3m x 3m = 9m²
- 14** SHOP: 3m x 3m = 9m²
- 15** APSR 2020: 3m x 3m = 9m²
- USED**

D2: Boehringer Ingelheim
D3: Astrazeneca
P4: GSK
G3: Novartis Pharma

S4: Olympus Việt Nam
B5: Daiichi Sankyo, Ltd
B6: Philips
C2: Abbott

E1: Pentax
E2: Vyair Medical
E3: Vitalograph Ltd
E4: NDD Medizintechnik AG

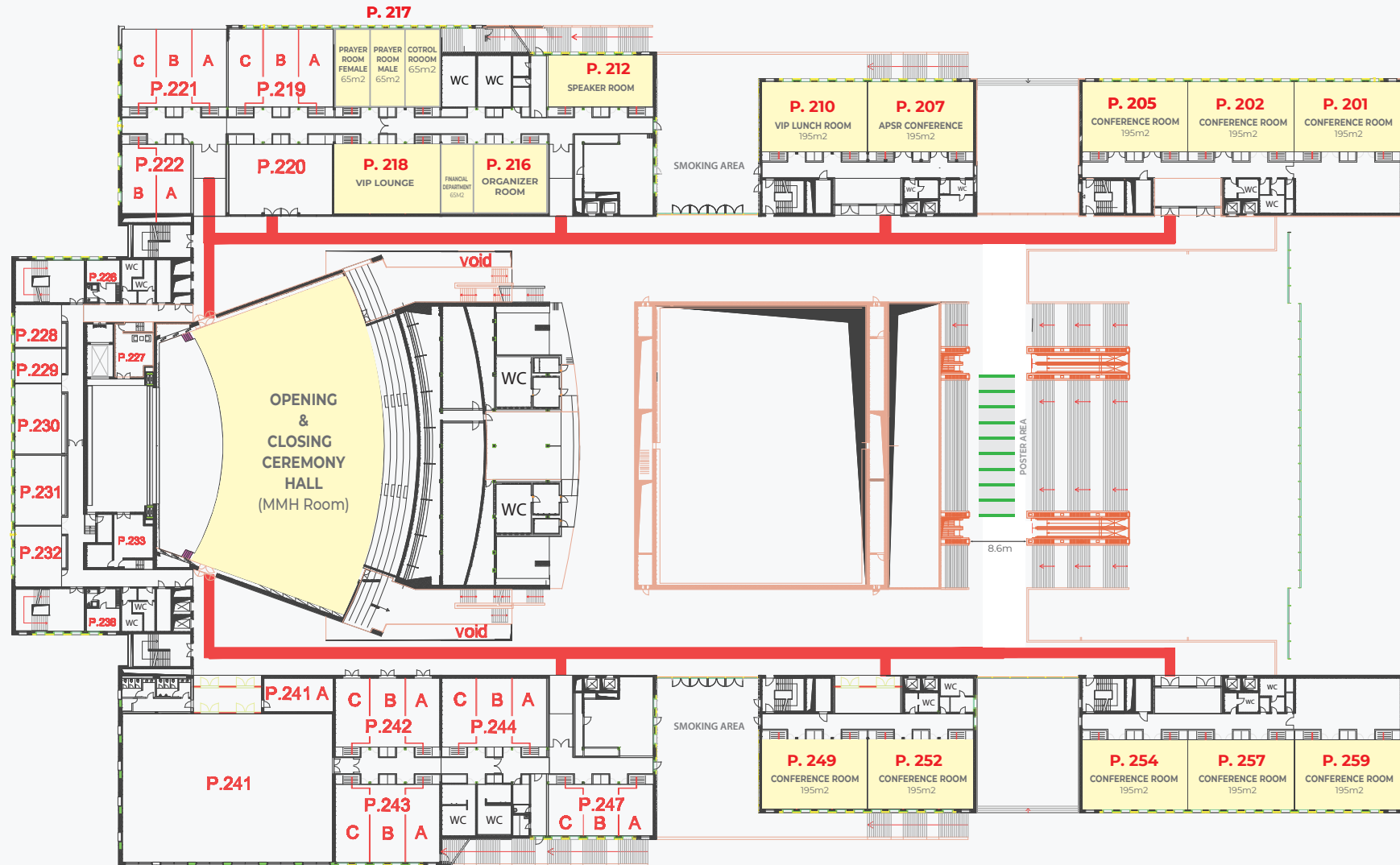
E5: Merck Sharp & Dohme (Asia) Ltd
E6: Orient EuroPharma
E7 - E8: Biofire Diagnostics LLC
E9: Broncus Medical (China)
E10: Fujifilm Viet Nam
E11: Sanofi

EXHIBIT MAP (1 Floor)

The 24th Congress of the Asia Pacific Society of Respiratory (APSR 2019)

14 - 17/11/2019, Ha Noi, Vietnam

Exhibition Plan - The National Convention Center - 1st Floor



WE INVITE YOUR SUPPORT

Thank you for taking the time to consider the advantages to your company that the APSR 2019 has to offer.

If you agree to be a sponsor, please complete and return the Application for Sponsorship form.

If you need any further information or have any questions, please contact the Local Organizing Committee.

We hope that you are enthusiastic about the opportunities that are available and we look forward to welcoming you at APSR 2019 in Hanoi, Vietnam in 2019

Contact:

Local Organizing Committee

VIETNAM RESPIRATORY SOCIETY (VNRS)

Address : 18th floor, Building Q, Bach Mai Hospital

78 Giai Phong Str., Dong Da District, Hanoi, Vietnam

Tel : +84 88 606 8558

Email: sponsor@apsr2019.vn

apsr.congress2019@gmail.com

Website: www.hoihohapvietnam.org

Associate Professor Giap Vu Van, MD., PhD.

Email: vuvangiap@hmu.edu.vn



